

THE  
**Publishers' Weekly**  
THE AMERICAN  
BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

**The American Literary Gazette and Publishers' Circular.**

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## The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

August 8, 1914

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."*—BACON.

Please note the new address of The Publishers' Weekly, 241 West 37th Street, just west of Broadway.

### WAR AND THE BOOK TRADE.

It is difficult to estimate the extent of the calamity which the war cloud now enshrouding most of the continent of Europe may impose upon humanity. If the storm be of brief duration—and we are encouraged to hope that any storm forming and breaking upon the world so quickly will, in as short a time, spend its fury and pass—the European powers will undoubtedly come back into the prosperities of peace with splendid resilience. It may even be, if we can look at the situation in its larger aspects, that the international air will be cleared and purified by the cataclysm.

It is nearly a half century since two first rate nations have been at war, and that half century has witnessed an entire reconstruction, not merely in the methods and materials of warfare, but in the social and economic fabric. It sounds trite to say that the world to-day is knit into a financial and industrial unit; but how real and complex the ties are has been forcefully shown in the last ten days. It seems incredible that the assassination of a Hapsburg prince in an obscure town in Bosnia should affect the collections of a small bookseller in northern Ohio; but so closely interwoven is this fabric of international interdependence that some such nexus between causation and effect has been indubitably shown to exist.

It speaks wonderfully for the strength of our credit institutions and the soundness of our national financial condition that the Euro-

pean catastrophe has so far caused no more than a ripple on the surface. And indeed, so well now have the weak places been fortified by the new currency law (most opportunely passed), and so carefully have the dangers of the future, both seen and unseen, been guarded against, that the business world in this country is facing ahead, not only with well nigh unanimous confidence, but with alertness to aid in the work of alleviation and reconstruction.

In that recent classic of international polity, "The Great Illusion,"—which every bookseller ought to be pushing these days, and reading as well, if he hasn't done so already!—Mr. Angell tells us that no nation, onlooker, victor, or vanquished, ever in the long run profits, financially or otherwise, by war. And his argument is probably irrefutable. Yet the United States is, in the present well-nigh unique situation, given a most fortunate opportunity. In the face of that opportunity, however much it may deplore, and does deplore the causes that created it, American business has no reason for fear or even hesitancy.

To take every financial advantage of the present opportunity is in no sense a heartless capitalizing of others' misfortune, but in reality one of the surest and most genuine of aids to the unfortunate contestants. It will help neither winner nor loser, either now or in their work of rehabilitation, to face on the North American continent a sister nation in business depression. Let us at least lift from the world of business the labor of carrying our own country over the crisis. We have an opportunity; it is to be grasped and made the most of, financially and politically, for the ultimate best interest of every one concerned. Bursting warehouses, overtime-working factories, overloaded railroads and genuine and general prosperity—that is the best lift Americans can offer the world at large this fall!

On the book trade, as on every other line of business, the news of war has fallen so suddenly that it has had little or no time to orient itself. If the war is of extended duration the importing side of the trade is undoubtedly going to be practically nil for some months to come, certainly so far as the continental European countries go, probably, to a certain extent, from Great Britain as well. But people will continue to read, in fact reading will, if anything, be stimulated, and certain selling possibilities are obvious. Mr. Angell's

book has already been mentioned: no bookseller can do more effective service for world peace than to promote the sale of every possible copy. Such other books as: Price Collier's "Germany and the Germans," "Thirty Years, the Entente Cordiale from Within" by Sir Thomas Barclay, Colquhoun's "The Whirlpool of Europe," Partsch's "Central Europe," "Germany and its Evolution in Modern Times" by Lichtenberger, Fried's "The German Emperor and the Peace of the World," Wile's "Men Around the Kaiser," "The Russian Advance" by Albert J. Beveridge—to name but a few—should loom up as the best-sellers of the near future. Maps of the countries and regions affected can be exploited, and the whole range of peace propagandist literature will find, we imagine, a receptive market.

#### THE ORGANIZATION OF THE GERMAN BOOK TRADE.

THE very complete organization of the book trade in Germany has long been the admiration and envy of booksellers in other countries, and from time to time suggestions have been made that it would be very advantageous if something on the same lines were attempted in this country.

It must in the first place be noted that the existing complete and satisfactory organization of the book trade in Germany has not come to pass all at once. It is, on the contrary, the slow, yet, perhaps, all the more permanent, result of nearly ninety years' growth, for the Boersenverein was first founded in 1825. At the commencement, the object of the new organization was very simple; it was only to facilitate the settlements at the great book fairs. Originally these settlements took place in the actual premises of the dealers concerned. Later, in 1792, Richter's Coffee House in Leipzig became the recognized settling place, and shortly afterwards the settlements were made in one of the halls of the University hired for the occasion. Like many other large and successful organizations, the Boersenverein has reached its present development from comparatively small beginnings. The original members numbered 108, but the advantages of the new arrangements were at once so obvious that the membership rapidly increased. In 1830, five years after its formation, the membership had multiplied more than threefold to 338, in 1840 it was 708, in 1874 1,156, in 1884 1,549, in 1894 2,640, in 1904 3,260, and it now stands at 3,613. The first building for the headquarters of the association was opened in 1836, and a little more than fifty years later, in 1888, the present handsome and commodious "Buchhändler-Haus" was erected.

While the chief work of the organization has been the regulation of the book trade in Germany, other matters have not been overlooked. Publishers and dealers in pirated works have never been admitted, and the activity of the association has always been largely

directed to the promotion of copyright legislation. The proposals on this head which it put forward were the basis of the Copyright Law passed by the North German Confederation in 1869, which later became a law of the German Empire. The association has also always promoted and advocated the freedom of the press, and has made itself influential in this direction. But its chief and peculiar work, the regulation of the German book trade, has always held the first place in its activities. This has been greatly helped by the possession of the trade organ, the well-known *Boersenblatt*, which was founded in 1835, and is now published daily. The Official Directory of the German Book Trade, which was first started by O. A. Schultz in 1839, in 1888 became the property of the association, and has proved a valuable help in carrying out its real work:

The objects of the Boersenverein have been officially stated to be the following:

1. The establishment and maintenance of institutions and arrangements for facilitating mutual business arrangements and the settlement of accounts.

2. The making of rules that shall be generally accepted as regulating the business intercourse of booksellers with each other and with the public.

3. To provide benevolent institutions for members of the book trade [those already established are ten in number].

4. To arouse the spirit of comradeship among the bookselling associations, and to support the efforts of these associations to protect the business interests of their members.

The term bookseller is defined as meaning publishers of books, periodicals, and newspapers, those who only publish books on commission, retail booksellers, second-hand booksellers, mapsellers, music-sellers, art dealers, and colportage branches. Membership is open to foreigners as well as to German subjects. The following are the rules governing the admission of members:

1. The would-be member must possess full rights of citizenship.

2. He must prove that he carries on bookselling as a trade, either on his own account, or as a partner in a firm, or as responsible director of a company (limited or unlimited), or of a society, or of a business held in trust. But the Council may dispense with this proof if the membership of any particular person is unanimously agreed to be in the interest of the book trade.

3. The applicant must prove that he is an ordinary member of one of the book trade associations recognized by the Boersenverein. In cases where a candidate for membership carries on his business transactions in a district where no such association is in existence, the candidate may be elected on the recommendation of three members.

4. He must give an unconditional undertaking in writing to abide by all the rules and regulations of the Boersenverein, and to submit to the decrees of the general meeting. Directors of companies, or managers of businesses, must get the undertaking of the business or company to do the same, as long as the



A BOOK WINDOW SHOWING "MOVIE" COOPERATION

Mr. C. W. Grafton, head of the Book Department of the C. H. Yeager Company, Akron, O., who sends us the photograph, says:

"This window attracted considerable attention and enabled us to sell one hundred and twenty-five copies in four days' time. In consideration of our putting a sign in the window advertising the local theatre, they agreed to run a slide on their screen advising that the book could be purchased at our store. This did good work. The window was the work of Mr. H. W. Zealor."

director or manager is a member of the Boersenverein.

5. He must pay the entrance fee settled by the Council. If the Council refuses to elect any one, they need give no reason for so doing, but the rejected candidate may appeal to a general meeting of the Boersenverein. Names of new members are published in the *Boersenblatt*.

The following obligations are imposed on every member:

1. He must pay punctually the subscriptions decided upon.
2. To notify immediately any alteration in the firm or its responsible management.
3. For himself and his business to observe the rules of the Boersenverein, the resolutions of the general meeting and Council regulating his dealings with the public; also the regulations of the Kries- and Orts-Vereins, and the Music Sellers' Association, as far as they have been approved by the Boersenverein. All members have the special duty of maintaining the published prices of books as settled by the publishers, but publishers may, in exceptional cases, sell large quantities of any one book to officials, institutes, societies, etc., at reduced prices, either direct or through a bookseller.
4. Not to supply his own books to an underseller, and not to supply to an underseller any

other publisher's books without his permission.

The rights and privileges of membership include the following: The right to take part in and vote in meetings and to be elected to honorary posts; the right to use the Buchhändler-Haus, and all the institutions and arrangements connected therewith; the right to a reduction in price of the *Boersenblatt*, and other publications of the Boersenverein, and advertisements in the daily trade journal. Membership can be continued after the member has left the trade. As regards the removal of members' names from the list of members, this can be done:

(a) If a member fails to keep his undertaking to observe the rules and regulations of the organization.

(b) For publishing immoral books and advertisements.

(c) For piracy or dealing in pirated books.

(d) For making false declarations when seeking membership. An ejected member may not use any of the institutions or arrangements of the Boersenverein, or buy the *Boersenblatt*, or advertise in it. If a rejected member desires reinstatement, he must secure a clear majority of two-thirds at a general meeting.

The activities of the Boersenverein are carried on by means of the following:



1. The general meeting, at which voting may be and is very largely done by proxy, which has grown very much in importance since it first began.

2. The Council.

3. Committees.

4. The district and town associations (there are now 28 subsidiary societies), which must have their rules and regulations accepted by the Boersenverein. These 28 associations divide up the whole of Germany, Austria-Hungary, and Switzerland, and make rules governing the sale of books in their special town or district. They also include the Publishers' Association, the Music-sellers' Association, and the Association of Leipzig Agents, in so far as the associations make it a rule that their members must be members of the Boersenverein.

Besides the trade organ, the *Boersenblatt*, the "Bestellanstalt," or clearing house for orders and circulars, is a very important part of the machinery of the Boersenverein, and it will thus be seen that it is now practically essential for any bookseller to be a member of the organization; if he is outside it, it is hardly possible for him to carry on business.

The result of all this is that the rules of the Boersenverein against giving discounts are in force, and are properly observed over the whole of Central Europe, while by means of its subsidiary associations special regulations for special districts can be arranged and enforced. And when it is remembered that the number of publishers in Germany is over 700, the importance of this complete and systematic organization of the trade becomes more than ever apparent.

With regard to any possible establishment of a similar organization in the English book trade, says the English *Bookseller*, from which we quote the above account, it must first be again pointed out that these organizations can never be made, they must always grow, and take a long time in growing. In the second place, the aims and interests of the different parts of the English book trade (and the same is just as true of the American book trade)—the publishers, the wholesale booksellers, the booksellers, the second-hand booksellers—almost the different points of view of the town or country bookseller—are by no means alike, and it is clearly very difficult even to find a single common ground or interest from which to commence any such organization. A beginning might perhaps be made in a concerted attempt to provide a recognized definition of the term "bookseller." Nearly all the various parts of the trade are at least interested in this point, and might be induced to meet round a table in the attempt to decide it. And if a recognized definition could be formulated, it would in any event have some very distinct financial advantage to the genuine bookseller. It would at once, we may presume, rule out of any such definition all government offices, all local authorities, all those department stores or other miscellaneous establishments where the selling of books is undertaken, not so much for profit, sometimes indeed at a loss, but rather as a means of advertising and attracting cus-

tom. If such a definition could be reached—involving, of course, as a necessary consequence, the refusal of all concerned to supply any who did not come within the definition—some beginning we may hope would be made, says the *Bookseller*, towards the ultimate organization of the English book trade.

#### SALE OF "CENTURY MAGAZINE" HELD UP BY INJUNCTION.

THE sale of the *Century Magazine* by the Century Company to a new company headed by Robert S. Yard, the present editor, and Robert McBride, the head of McBride, Nast & Company, as announced in the PUBLISHERS' WEEKLY for June 27th, has met with serious legal difficulties which have now pretty well tangled it up.

There developed, soon after the sale, energetic opposition to it from certain minority stockholders of the Century Company. Their protest took the form of an injunction suit begun by George H. Hazen, President of the Crowell Company, publishers of *The American Magazine*, and owner of sixty shares of stock of the Century Company, to restrain the Century Company directors from delivering the property to the new owners, on the ground that the sale had been made without the consent of the stockholders.

The suit resulted in the granting by Justice Guy of the New York Supreme Court of a temporary injunction restraining the turning over of the property. Mr. Hazen said in his petition that he had received a letter on June 25 from Douglas Z. Doty, Secretary of the new Century Magazine Company, in which the statement was made that the Directors had voted the day before to confirm the sale of the magazine. The sale, the letter said, had been negotiated by the President, W. W. Ellsworth, and the transfer of the property had been made. The letter also said that \$5,000 of the purchase price had been paid, and added: "The immediate effect of this important step will be to stop the heavy annual loss incurred by the magazine—a loss which has continued for several years."

This letter was followed by one from Mr. Ellsworth, who referred to the Claflin failure and the subsequent tightness of the money market. He said that a favorable alliance was being made with the new owners.

The injunction prevented the complete transfer of the magazine property. Pending further action by the court, Mr. McBride prepared a statement in the form of an affidavit showing how necessary it was that the magazine be turned over to the new management, and said that for the year ending September, 1912, the magazine lost \$18,000; in 1913 it lost \$46,000, and that its loss during the first six months of 1914 was \$31,000. It said the total deficit of the magazine for 1913, added to the probable loss for the current year, would aggregate about \$157,000. It also said that the magazine had paid no dividends for five years and that the debts of the magazine amounted to more than \$200,000.

When the injunction proceedings were dropped Mr. McBride and his associates de-



manded the delivery of the magazine into their custody, but the demand was refused. He then made a new offer of \$500,000 for the magazine, which was also refused. It is stated that through the influence of Mr. Hazen a voting trust has been organized, consisting of Mr. Hazen, W. Morgan Shuster, and George Inness, jr., which now controls the magazine. This was accomplished by procuring control of 300 shares of stock owned by the estate of Roswell Smith, who founded the publication. Mr. McBride has instructed his attorneys, Leary and Goodbody, to begin suit to enforce the rights of the Century Company directors under the original bill of sale.

### COMMUNICATIONS.

#### WEBSTER DICTIONARY RIGHTS AGAIN.

Springfield, Mass.

Editor THE PUBLISHERS' WEEKLY:

DEAR SIR—Our attention has been called to the communication in your issue of July 18, from W. Griffin, president of Laird & Lee, Inc., in reference to the secondary or goodwill protection accorded to our Webster Dictionaries by the courts.

Mr. Griffith is singularly misinformed when he says, "The Merriam Co. did get one judgment against Ogilvie & Co., but this judgment was set aside by the very judge who rendered the judgment." The facts are that the United States Circuit Court of Appeals, in two circuits, have declared in no uncertain terms that we are entitled to protection from infringement of our rights in the secondary meaning or good will attaching to our Webster's Dictionaries, and no reversal of judgments on this point has ever been made.

Perhaps Mr. Griffith had in mind the case in the Circuit Court at Cleveland, Ohio. This suit was brought against the lessee of Ogilvie; and later, when we learned of the character of the arrangement between Ogilvie and his lessee, we entered a supplemental bill, including Ogilvie in the case. He did not appear, and we obtained judgment against Ogilvie for a large amount. When we took steps to collect the judgment Ogilvie appeared, and denied that the court had jurisdiction. The matter hinged on some nice points of law, and the judge vacated the judgment for damages against Ogilvie; but in that case our rights as against Ogilvie's lessee were affirmed, and we collected a very substantial amount from the lessee. The question of Ogilvie's joint liability will be decided by the United States Supreme Court; but this is quite aside from and had nothing to do with the question of the secondary meaning, which has been repeatedly decided in our favor.

G. & C. MERRIAM CO.

#### DISCOUNTS TO CIRCULATING LIBRARIES MAINTAINED BY BOOKSTORES.

MILWAUKEE, July 18, 1914.

Editor The Publishers' Weekly:

IN the issue of THE PUBLISHERS' WEEKLY for July 11 you publish a clipping from *Bookseller, Newsdealer and Stationer* which questions the right of a private circulating library to have a discount. A private circulating

library, maintained by a drug store or any other business, or circulating library, not connected with a bookstore, should not be entitled to a discount.

I will endeavor to give more than one reason why a private circulating library maintained by a bookstore should have a discount.

First. An unanswerable reason is that if it were not for the profit derived by a bookseller from the circulating library, he would have to go out of business, and the publisher would have still less booksellers to sell his publications.

Second. A great many customers of a circulating library will buy the book if a book is not in. Also, these customers who read books from a circulating library will often buy books when they make gifts for birthday or any other occasions, and as a matter of convenience they buy from the bookseller from whom they draw their library books.

Third. A bookseller is entitled to any revenue he can get from books, whether selling or loaning them. He is in the book business to obtain an income from it, and it is perfectly legitimate for him to sell or loan; at that, he is forced to compete with public libraries maintained by public taxes; many of them now make a charge of five cents or more for the new books kept longer than one week.

Fourth. The bookseller is compelled to do something to maintain a revenue on account of the competition of cheap magazines. Thousands of people will read these circulating library books who will not buy the new books at \$1.25 to \$1.35, particularly when they are published in magazines first at ten to twenty-five cents monthly. They are forced to decide between the magazine and the circulating or public library. Isn't it only fair that the bookseller should have some of this trade? Why isn't a bookseller entitled to discount on books he puts in his circulating library? He takes the same chance of getting a revenue from it by renting as he does by selling; he buys from the publisher with the full knowledge and tacit consent that he will put a percentage of copies bought into his circulating library. I am surprised that this right was ever questioned. Because his fellow bookseller does not rent books is no reason why he should not.

I maintain that publisher, jobber, wholesaler or retailer of any kind should not supply books at a discount to any dealer not maintaining a reasonable stock of new books for sale; by reasonable stock, I mean a minimum of about \$500 worth of new fiction at jobbers' prices.

Public libraries are entitled to discount. If it could be agreed upon by publishers, jobbers and retailers that no discount should be given to public libraries. I believe it would be one of the greatest helps to building up the book trade, particularly in the smaller towns. The local bookseller, being in a position to sell at the same price as publisher or jobber, would get the local contract; he would transfer the contract to his jobber, and make the difference in the profit between jobbers' cost and the list price. The publisher or jobber would not lose anything, as they sell now to public libraries at as low a figure as they sell to the dealer,

and in many instances less. The only difference it would make would be to give the local dealer a small profit, which he very much needs. The libraries would have to pay an increase of 10 per cent. or more for their books. It would be a great incentive for local bookstores to carry a better stock of books if they could get the public library business.

E. HIGGINS,  
*Book Dept., Boston Store.*

#### PERSONAL NOTES.

F. M. FOLSOM has recently taken charge of the book, stationery, notions and toilet articles department of Weinstock, Lubin & Co., of Sacramento, Cal.

ANNOUNCEMENT HAS BEEN MADE that Hilaire Belloc, the author, essayist and former member of the British Parliament, will visit this country this fall for a short lecture tour.

MISS VIRGINIA SMITH COWPER of Wanamaker's book department is recovering from a serious attack of typhoid fever which she contracted while attending the librarians' convention at Washington the latter part of May. Miss Cowper will not return to business until the first of September.

PERCY MACKAYE was recently awarded an honorary degree of Master of Arts by Dartmouth College. President Nichols, in conferring the honor, used the following words: "Master of Arts to Percy MacKaye, poet, dramatist, critic, whose large vision of the theatre includes the pageantry and idealism of all men."

#### LITERARY AND TRADE NOTES.

SALAMANDERISM is becoming a fad, if we may judge by the "Salamander styles" advertised in certain stores. Owen Johnson's popular book is to be staged this fall, with Miss Janet Dunbar in the leading rôle.

DORAN announces "The Laughing Cavalier," a new novel by Baroness Orczy, for fall publication. An idea of the popularity of the Baroness' book is afforded by the fact that her royalties from "The Scarlet Pimpernel" exceeded \$200,000.

THE PAGE COMPANY is getting the "glad" book habit. They will publish shortly another member of their "glad" family, entitled "Sylvia's Experiment." The author, Margaret R. Piper, tells of a club formed with the object of spreading good cheer and happiness.

NOTHING SELLS BOOKS so fast as letting people know that they exist. The Macmillan Company has just issued a 16-page catalogue of their books dealing with American affairs, public questions, colonial problems, imperial and foreign relations, life and ideals.

THE SANCTUARY PUBLISHING COMPANY of Boston will issue Dr. Hicks' new book, "Tributes and Memories," about September 1. The author writes of M. Gydion (the lost statesman), "Ole Marse Bob" (Robert Toombs of

Georgia), and gives Rev. Dr. Bachman's memories of Von Humboldt.

DON'T FORGET that this is the outdoor season for boy scouts. The "Boy Scout's Hike Book," by Edward Cave, published last fall by Doubleday, Page, should be a good seller during the summer and early fall. The "Boy's Camp Book," a more recent Doubleday book by the same author, is another likely seller.

IT IS CLAIMED that Spencer Adam's biography of "Ulysses S. Grant," to appear this fall under the imprint of George W. Jacobs & Co., will throw some new light on that "enigmatical, cigar-chewing successful failure." The biographer had access to letters and family papers which have not been hitherto available.

"THE LETTERS OF A SELF-MADE FAILURE," by Maurice Switzer, is to be published this fall by Small, Maynard & Co. Will the optimistic American public read of failure as avidly as it did of success in "The Letters of a Self-Made Merchant"—which ran to close half a million copies?

LITTLE, BROWN & Co. announce that their leading autumn American novel is "Big Tremaine," written by Marie Van Vorst, the author of "The Girl from His Town" and several other books of fiction. "Big Tremaine" is a story of love and self-sacrifice with a present-day Virginia setting. It will be published September 12.

THE AVERAGE PERSON of small or moderate means who wants to invest his savings knows little as to approved ways and means. "The Careful Investor," by Prof. E. S. Meade—a recent Lippincott publication—is written to help a conservative man or woman acquire a substantial knowledge of the better class of investment securities.

IN REPLYING to the action begun against him by the J. S. Ogilvie Publishing Company, William Sulzer, formerly governor, recently denied through his attorney that there was a balance of \$3,029.72 due from him to the plaintiff in return for the publication of "Sulzer's Short Speeches." Mr. Sulzer in an affidavit states that he "verily believes" the concern owes him \$1,000 for royalties.

WITH AUSTRIA plunging all Europe into war by its declaration against Serbia, interest revives in the famous novel of Baroness Von Suttner of Austria, "Lay Down Your Arms," with which she won the Nobel Peace Prize. Her last book, "When Thoughts Will Soar," voices her ecstatic joy at the approach of universal peace. Both books are published by Houghton Mifflin Company.

IT IS A LONG STEP from poor school teacher to Nobel prize-woman and the honor of being the first woman member elected to the Swedish Academy. Yet such a step has Miss Selma Lagerlöf, author, among other things, of the various adventures of "Nils," taken. Her career is of especial interest now that Miss Lagerlöf's classic novel "Jerusalem" is about to be brought out in translation in this country by Doubleday, Page & Co.



IT DOES NOT TAKE MUCH ANGLING to make a golf crank rise to a new book on golf. Get that golfing friend of yours to take along a copy of "The Happy Golfer," by Harry Leach (Macmillan), the next time he wants something to read: he may make some sales for you. And after he has read that he may come back and ask for those other two books by Leach, "The Spirit of the Links" and "Letters of a Modern Golfer."

THE CENTURY COMPANY will open its 1914 fall publishing season with the issue of three books: "Canadian Nights," a book of short stories by Albert Hickman; "Living Up to Letchwood," a satire on monthly magazines and some of their tendencies, by Julian Street; and "The Rise of the Working-Class," an effort to present compellingly the point of view of the working-class by Algernon Sidney Crapsey, pastor of The Brotherhood, Rochester.

WHEN A BOOK APPEARS on the subject, "Village Life in New York City," one sadly shakes his head and remarks with the old lady at the menagerie, "There ain't no such thing." The real title of Simeon Strunsky's book—the above is its sub-title—is "Belshazzar Court." The book tells of the happy, uneventful life of the average citizens of "little old New York" or any other considerable city. Henry Holt & Co. announce the volume for early fall publication.

IF THE WAR had not put on a damper, as it probably has, this would have been a bumper year in England for new monthly and weekly publications. The first number of *Colour*, a monthly after the fashion of *Jugend*, which has been gossiped about for several months, was set down for issue a few weeks ago. There is a rumor also of another popular magazine, and another new weekly to be called *Pan*. The perennial rival to *Punch*, at a lower price, is again said to be forthcoming.

WHAT IS PATRIOTISM? Is it the enthusiasm of a flag-waving mob that shouts incoherently for war, conquest and expansion at the expense of weaker enemies? Is it a blind faith in the divine right of country—for the country "can do no wrong?" Or is it the earnest desire to identify country and right, to lead the people into a code of ethics that shall condemn conquest for its own sake, to make one's country a leader in righteousness of the world? In dramatic contrast John Galsworthy presents these ideals in "The Mob" (Scribner's), a play vividly modern in its application yet world-old in its fundamental human conflict.

THE YALE UNIVERSITY PRESS, owing to the variation of postal prices under the zone system, has arranged to make the prices of all its books include the cost of delivery. The success of the Yale Press has proved that a university press need not be a charity home for dry-as-dust productions. No less than ten of its recent publications have required reprinting, while the "Yale Book of American Verse" has had, in all, six printings. Among new Yale publications is "The Mental Health of the School Child," by Dr. Wallin, a book

which should prove of value to those interested in the welfare of school children.

THE book trade is having its full share of anxiety for members caught in Europe by the war, possibly in danger, and almost certainly in serious inconvenience. Geo. D. Smith, the rare-book dealer, is in England now. John Armstrong, of the Oxford University Press, is vacationing with his family in Switzerland. B. W. Huebsch, the publisher, and R. R. Bowker, of this Office, are supposedly in Germany and Austria respectively, though no word from either has been heard since the outbreak of the war. Among others of the trade abroad, whose present whereabouts are uncertain, are: Arthur Brentano, Chas. L. Bowman of C. L. Bowman & Company, New York; Fred E. Woodward, of Woodward & Lathrop, Washington, D.C.; L. G. Wetmore, of Scrantom, Wetmore & Co.; Geo. H. Doran and Frank H. Dodd, the publishers; W. T. Whittemore, of the American News Company, and Ernest Dressel North of New York. This list does not pretend to be complete and does not include any authors, who are, as usual at this time of year, scattered all over Europe.

BEGINNING ON AUGUST 1, the fee for post office money orders payable in thirty-nine foreign countries was materially reduced. The new schedule is as follows: When payable in Asia, Austria, Belgium, Bolivia, Cape Colony, Chili, Costa Rica, Denmark, Egypt, France, Germany, Great Britain and Ireland, Greece, Honduras, Hong Kong, Hungary, Italy, Japan, Liberia, Luxemburg, Natal and Zululand, Netherlands, New South Wales, New Zealand, Norway, Orange River Colony, Peru, Portugal, Queensland, Russia, Salvador, South Australia, Sweden, Switzerland, Tasmania, The Transvaal, Uruguay, Victoria, and Western Australia: For orders from 1 cent to \$10, 10 cents; \$10.01 to \$20, 20 cents; \$20.01 to \$30, 30 cents; \$30.01 to \$40, 40 cents; \$40.01 to \$50, 50 cents; \$50.01 to \$60, 60 cents; \$60.01 to \$70, 70 cents; \$70.01 to \$80, 80 cents; \$80.01 to \$90, 90 cents; \$90.01 to \$100, \$1. Under the new schedule the ratio of charge is exactly the same whether large or small sums are remitted.

THE New York *Herald* has published the following list, which it claims contains the two best offerings selected by each publisher from his fall books:

APPLETON & Co.—"To-day's Daughter," by Mrs. J. D. Bacon, and "Flame and Frost," by Alice Jones. BOBBS-MERRILL—"Love Insurance," by Earl Biggers, and "The Crime Doctor," by E. W. Hornung. BRENTANO—"Lismoyle," an Irish story by B. M. Croker, and "The Wonder Worker," a story of quiet English life by Vincent Brown. CENTURY Co.—"The Honorable Percival," by Alice Hegan Rice, and "Little Eve Edgerton," by Eleanor Hallowell Abbott. CLODE (EDW. J.)—"The Grell Mystery," a detective story by Frank Froest, and Emma S. Allen's "Afterwards." DEVIN-ADAIR Co.—"The Passing of the Fourteen," by Ransom Sutton, and "Beauty and Nick," by Philip Gibbs. DILLINGHAM (G. W.) Co.—"A Daughter of the Don," by William MacLeod Raine, and "a novelized version" of

"The Silver King." DODD, MEAD & Co.—"The Prince of Graustark," from the pen of Mr. George Barr McCutcheon, and "The Wonderful Romance," a posthumous work by Pierre de Coulevain. DORAN (GEORGE H.) Co.—"The Patrol of the Sun Dance Trail," a story of the Canadian Northwest, by Ralph Connor, and "Innocent," by Marie Corelli. DOUBLEDAY, PAGE & Co.—"The Twenty-fourth of June," by C. Richmond, and "A Play Around the Wind," by Harriet Comstock. DUFFIELD—"The House," by Henry Bordeaux, and "Her Little Red Chimney," by Mary Finley Leonard. DUTTON (E. P.)—"The Awakening," translated from the French of Henry Bordeaux, and a detective story, "Christopher Quarles." HARPER & Bros.—"The Auction Block," by Rex Beach, and "The Letter of the Contract," by Basil King. HENRY HOLT & Co.—"The Raft," by Coningsby Dawson, and "Martha and Cupid," by Julie M. Lippmann. HOUGHTON MIFFLIN—"The Clarion," by Samuel Hopkins Adams, and "The Street of Seven Stars," by Mary Roberts Rinehart. KENNERLEY, MITCHELL—"The Lay Anthony," by Joseph Hergesheimer, and "Altogether Jane," by Herself. LANE (JOHN) Co.—"The Wisdom of Father Brown," by Gilbert K. Chesterton, and "Arcadian Adventures with the Idle Rich," by Stephen Leacock. LITTLE, BROWN & Co.—"Oh, James," a comedy novel of money-making by H. M. Edgerton, and "The Vanished Messenger," by E. Phillips Oppenheim. LIPPINCOTT (J. B.) Co.—"The Three Furlonges," a novel of English life, by Sheila Kaye-Smith, and "The Ward of Tecumseh," by Crittendon Marryatt. LONGMANS, GREEN & Co.—"Graves of Kil-morna," a posthumous tale by the late Canon Sheehan. LOTHROP, LEE & SHEPARD Co.—"The Commodore," by Maude Howard Peterson, and "The Reformation of Jimmy," by Henriette Eugenie Delamare. MCBRIDE, NAST & Co.—"The Captain of His Soul," by Henry James Forman, and "The Open Door," by Richardson Wright. MACMILLAN Co.—"The Wife of Sir Isaac Hartman," by H. G. Wells, and "The Mutiny of the Elsinore," by Jack London. MOFFAT, YARD & Co.—"Jim," by Reginald Wright Kauffman, and "Hearts Steadfast," by Edward S. Moffat. PAGE Co.—Margaret R. Piper's "Sylvia's Experiment" and "Anne of the Blossom Shop," by Ida May Mullins. PUTNAM'S (G. P.) SONS—"The Wall of Partition," by Florence L. Barclay, and "Children of Banishment," a tale of the North Woods, by Francis William Sullivan. REVELL (FLEMING H.) Co.—"The Misadventures of Joseph," by J. J. Bell, in which the author portrays with characteristic humorous touch the idiosyncrasies of Scottish life and character, and "Silver Sands," by S. R. Crockett. SCRIBNER—"Gideon's Band," by Geo. W. Cable, and "The City of Numbered Days," by Francis Lynde. SMALL, MAYNARD & Co.—"Happy Hawkins and the Panhandler," by Robert Alexander Wason. Another book on their list is "A Lady of Leisure," by Miss Ethel Sidgwick. STOKES (FRED. A.) Co.—"The Man of Iron," by Richard Dehan, which deals largely with Prince Bismarck and the period of the Franco-Prussian War, and "Perch of the Devil," by Gertrude Atherton.

## BUSINESS NOTES.

BOSTON.—The Perry Mason Company, publishers of *The Youth's Companion*, have bought 26,000 square feet of land at Commonwealth avenue and St. Paul street as a site for a new building. A five-story fireproof building of first-class construction will be erected, to be used for their publishing and administrative departments. The new structure will be 160 feet by 80 feet in size and will be of attractive design. Building operations will be begun in the near future.

DALLAS, TEX.—The Book and Art Exchange is going out of business.

FRESNO, CAL.—F. E. Buchman Company has organized and incorporated to engage in the book and stationery business.

NEW YORK.—Plans were filed recently for altering the American Tract Society Building for occupancy as the new home of the *New York Sun*. The alterations will embody extensive changes to the basement for the presses, and changes will be made to about five floors for the editorial and general news rooms. The cost is estimated at \$50,000. The changes will probably be completed so that the *Sun* may move into its new quarters by the end of the year.

REGINA, CAN.—The Regina Book Shop, Ltd., has made a voluntary liquidation.

SAN FRANCISCO, CAL.—The H. S. Crocker Company has given up the stationery, photograph and view book concession which they had purchased from the Panama Pacific International Exposition. The Exposition Company has taken back the concession and as yet has not placed it in new hands.

SAN FRANCISCO, CAL.—A long continued and systematic raid upon the book shelves of the department stores of San Francisco was exposed recently by the confession of Daniel H. Cooper, who told the police of Berkeley that he and a companion had for some time been stealing books to sell to second-hand dealers about the bay. The companion is said to have engaged the book clerks in conversation while Cooper stowed the volumes under his coat. Proceeds from books sold in Berkeley during the past few days have amounted to \$40.

SEATTLE, WASH.—Nealby & Shaustrom, booksellers, have dissolved. F. C. Shaustrom continues the business.

STOCKTON, CAL.—Tredway Bros. have organized as a corporation for the expansion of their book and stationery business.

## VISITING BUYERS—NEW YORK CITY.

FOR THE WEEK ENDING AUGUST 5, 1914.

- E. H. Fosdick, representing Golden Rule of Goldendale, Goldendale, Wash.
- J. F. Doherty, representing the Wasserman-Gattman Co., Sacramento, Cal.
- Miss M. M. Gordon, representing Lord & Gage, Reading, Pa.
- C. C. Millington, representing Sanger Bros., Dallas, Texas.



## Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tl. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

- Alden, Isabella Macdonald**, [Mrs. Gustavus R. Alden, "Pansy," pseud.] Judge Burnham's daughters. New popular ed. Bost., Lothrop, L. & S. c. 339 p. il. 16°, (Pansy popular books) 50 c.  
Wise and otherwise. New popular ed. Bost., Lothrop, L. & S. c. 388 p. il. 16°, (Pansy popular books) 50 c.
- Allen, P. S.** The age of Erasmus; lectures delivered in the Universities of Oxford and London. [N. Y., Oxford Univ.] 303 p. O. \$2 n.
- American Academy of Political and Social Science.** International relations of the United States. Phil., [The Academy.] c. 6+357 p. O. (Annals) pap., \$1.
- Arabian nights entertainments**; tr. from the Arabic, with copious notes by E: W: Lane; ed. by E: Stanley Poole; introd. by W: Allan Neilson. In 4 v. New national ed. N. Y., Hearst's Internat. Lib. Co. 2960 p. il. 12°, \$2.50 n.; flex. leath., \$5 n., bxd.
- Aristophanes.** The Acharnians of Aristophanes; as played by the Oxford University Dramatic Society of February, 1914; with a tr. into English verse by Rob. Yelverton Tyrrell. N. Y., Oxford Univ. 83 p. D. pap., 40 c. n.  
The Acharnians of Aristophanes; ed. from the MSS. and other original sources by R: T: Elliott. [N. Y., Oxford Univ.] 43+241 p. O. \$4.75 n.
- Ashworth, Marg.** A child's garland; being a series of illustrated nature stories, lessons, recitations, and songs; music by W. Irwin Hunt. N. Y., Pitman, '13. 7+222 p. 8°, \$1.25.
- Bailey, Liberty Hyde, ed.** The standard cyclopedia of horticulture; a discussion, for the amateur, and the professional and commercial grower, of the kinds, characteristics and methods of the species of plants grown in the regions of the United States and Canada for ornament, for fancy, for fruit and for vegetables; with keys to the natural families and genera, descriptions of the horticultural capabilities of the states and provinces and dependent islands, and sketches of eminent horticulturists; il. with col. plates, 4,000 engravings in the text, and 96 full-page cuts. [New ed., rewritten, enl. and reset.] In 6 v. v. 2, C—E. N. Y., Macmillan. c. '00-'14. 5+603—1200 p. Q. \$6 n.
- Bailey, Marg. Lewjs.** Milton and Jakob Boehme; a study of German mysticism in seventeenth-century England. N. Y., Oxford Univ. c. 7+200 p. D. (Germanic literature and culture monographs) 50 c. n.
- Baldwin, C: Sears.** An introduction to English medieval literature. N. Y., Longmans. c. 12+261 p. D. \$1.25.  
By professor of rhetoric in Columbia University.
- Ball, J. D. W.** Reinforced concrete railway structures. N. Y., Van Nostrand. 14+213 p. il. diagrs. tabs. fold. diagrs. (Glasgow text books) \$2.50 n.
- Barrett, Alf. Wilson.** The silver king; founded on the famous play by H: Arth. Jones and H: Herman. N. Y., Dillingham. c. 303 p. front. D. \$1.25 n.  
A thief killed Ware the night he and Denver had a drunken quarrel. Denver believed himself really guilty of the murder. He fled to America, where he worked in the silver mines of Nevada, and through a strike made a million. The discovery of the real murderer is followed by Denver's return to England and his family.
- Barus, Carl.** The production of elliptic interferences in relation to interferometry. Pt. 3. Wash., D. C., Carnegie Inst. 6+169—273 p. tabs. figs. Q. (Publications) pap., \$1.
- Beardslee, Rev. Clark Smith.** Abraham Lincoln's cardinal traits; a study in ethics; with an epilogue addressed to theologians. Bost., Badger. c. 244 p. D. \$1.25 n.  
Study of Lincoln's character that shows his aspirations as ideal, his ways with men as practical—the call and need to-day of just his qualities are past debate.
- Bentham, Jeremy.** Bentham's theory of legislation; being Principes de législation and Traités des législation, civile et pénale; tr. and ed. from the French of Etienne Dumont by C: Milner Atkinson. v. 1, 2. v. 1, Principles of legislation; Principles of the civil code. v. 2, Principles of the penal code. N. Y., Oxford Univ. 15+310 p; 6+362 p. D. \$2.60 n.
- Biggs, C: R: Davey, D. D.** How the Bible grew; with illustrations of the parallel sources. Pt. 1, The law. [N. Y., Oxford Univ.] 110 p. 35 c. n.  
Written for laymen, with the different versions of the same incidents printed side by side.
- Bogart, W: H:** Border boy; life of Daniel Boone. New popular ed. Bost., Lothrop, L. & S. c. 464 p. il. 12°, (Heroes of history ser.) 60 c.
- Bonner, Raleigh.** Love poems of a polyglot school-master. Bost., [Badger.] c. 32 p. D. bds., \$1 n.
- Boston. Public Library.** Catalogue of books relating to architecture, construction and decoration in the library. 2d ed., with an additional section on city planning. Bost., [The Library.] 10+535 p. O. pap., \$1 n.
- Boulger, Demetrius Charles de Kavanagh.** Holland of the Duth. [N. Y.], Pitman. '13. 10+268 p. il. pls. pors. fold. map. geneal. chart. 12°, \$2.50.

- Boylan, Grace Duffie, ed.** Young folks' Uncle Tom's cabin; adapted for children; with original il. by Ike Morgan. N. Y., Hurst. c. '01. 166 p. O. 75 c.
- Braine, Sheila E.** The Princess of Hearts; il. by Alice B. Woodward. N. Y., Hurst. 8+172 p. 75 c.
- Broaching.** N. Y., Industrial Press. c. 40 p. il. 8°, (Machinery's reference ser.) 25 c.
- Bryant, Rev. E. E., and Lake, E. D. C.** An elementary Latin grammar. [N. Y.], Oxford Univ. 115 p. D. 40 c. n.
- Bunyan, J.** The pilgrim's progress; Grace abounding; and, A relation of his imprisonment; ed. with biography, introd. and notes by Edm. Venables. 2d ed., rev. by Mabel Peacock. [Pt. 1.] [N. Y., Oxford Univ.] 43+149+432-463 p. D. 60 c. n.
- Burkitt, F. Crawford, D. D.** Jewish and Christian Apocalypses. The Schweich Lectures, 1913. [N. Y.], Oxford Univ. 7+80 p. il. pls. facsimis. O. (British Academy) \$1 n.
- Burrage, Champlin.** Nazareth and the beginnings of Christianity; a new view based upon philological evidence; with critical appendices, including unnoticed precanonical readings; a discussion of the birthplace of Jesus; and the text of what is believed to be the hitherto undiscovered source of the prophecy, that the Messiah 'should be called a Nazarene.' [N. Y.], Oxford Univ. 68 p. O. pap., \$1.40 n.
- Butler, Alf. J.** Babylon of Egypt; a study in the history of old Cairo. [N. Y., Oxford Univ.] 64 p. O. pap., \$1.50 n.
- Caesar, Caius Julius.** C. Iuli Caesaris commentarii; rerum in Gallia gestarum. VII. A. Hirri commentarius VIII; ed. by T. Rice Holmes. [N. Y., Oxford Univ.] 66+462 p. fold. plans. fold. maps. diagrs. O. \$2.90 n.  
Gallic War: Books I-II; ed. with notes, summary of forms and syntax, prose composition, and vocabulary by Ernest Riess and Arth. L. Janes. N. Y., Am. Book Co. c. 305+56 p. il. pors. fold. map. D. 85 c.  
Gallic War: Books I-II; ed. with notes, summary of forms and syntax, prose composition, and vocabulary, by Ernest Riess and Arth. L. Janes; combined with Janes' Sight reading. N. Y., Am. Book Co. c. 305+238+56 p. il. pors. maps. plans. D. \$1.20.
- Carnegie Institution of Washington. Department of Marine Biology.** Papers from the Tortugas Laboratory of the Carnegie Institution of Washington. v. 5. Wash., D. C., Carnegie Inst. 3+222 p. (bibls.) il. pls. por. tabs. Q. (Publications) pap., \$2.
- Carnegie Library of Pittsburgh.** Classified catalogue of the Carnegie Library of Pittsburgh, 1907-1911. Pt. 8., Biography. Pittsburgh, [The Library.] 2+2385-2647+8 p. O. pap., 30 c.  
Classified catalogue of the Carnegie Library of Pittsburgh, 1907-1911. Pt. 9., Books for the blind. Pittsburgh, [The Library.] 2+2648-2688 p. O. pap., 5 c.
- Carpenter, Bp. Sir W.: Boyd.** The spiritual message of Dante. [William Belden Noble Lectures for 1914.] [Cambridge, Mass., Harvard Univ.] 11+250 p. il. pls. pors. 8°, \$1.50 n.
- Carter, H., and Dyson, G., eds.** Petit recueil de chants française; à l'usage de l'école et de la famille; the accompaniments ed. by G. Dyson. N. Y., Oxford Univ. '13. 2+48 p. F. \$1.50 n.
- Caunt, G. W.** An introduction to the infinitesimal calculus; with applications to mechanics and physics. [N. Y., Oxford Univ.] 20+568 p. tabs. figs. O. \$3 n.
- Chambers, G. F.** Astronomy; with 358 ils., including colored plates. N. Y., Van Nostrand. 13+335 p. il. tabs. diagrs. S. \$1.50 n.
- Chaucer, Geoffrey.** Chaucer's Canterbury pilgrims, retold by Katharine Lee Bates; il. by Angus MacDonall, with color plates by Milo Winter. Chic. & N. Y., Rand, McNally. c. 2+7-312 p. 8°, \$2 n.; \$1.75 n., bxd.
- Chignell, N. J., and Paterson, W. E.** Arithmetic. Pts. 1, 2; [with answers]; N. Y., [Oxford Univ.] 320+45; 324-593+27 p. figs. D. \$1.10 n.  
Arithmetic: examples. Pts. 1, 2; [with answers]. N. Y., [Oxford Univ.] 8+154+45; 157-320+27 p. D. 90 c. n.
- Clark, Alb. C.** The primitive text of the Gospels and Acts. [N. Y., Oxford Univ.] 7+112 p. O. bds., \$1.35 n.  
Recent developments in textual criticism; an inaugural lecture delivered before the University on June 6, 1914. [N. Y., Oxford Univ.] 28 p. O. pap., 35 c. n.
- Clarke, G.: Herb.** At the shrine; and other poems. Cinn., Stewart & Kidd. c. 146 p. D. \$1.25 n.
- Cline, Leonard Lanson.** Poems. Bost., [Badger.] c. 88 p. D. bds., \$1 n.
- Coffey, Peter.** Ontology; or, the theory of being; an introd. to general metaphysics. N. Y., Longmans. 12+439 p. O. \$3 n.  
By professor of logic and metaphysics, Maynooth College, Ireland.
- Colborne, Eliz.** Stunt book; a record of my favorite good times. Chic., Reilly & Britton. c. 160 p. il. 4°, \$2, bxd.
- Collitz, Frau Klara Hechtenberg, ed.** Selections from classical German literature; from the Reformation to the beginning of the nineteenth century. N. Y., Oxford Univ. c. 17+666 p. (25 p. bibl.) il. pors. D. (Oxford German ser., by Am. scholars) \$1.50 n.
- Colvin, Fred Herb.** Link motions, valve gears and valve setting; a practical treatise which explains the mysteries of valve setting; shows the different valve gears in use, how they work and why; piston and slide valves of different types are il. and explained. 3d ed., rev. and enl. N. Y., Henley. c. '05-'14. 101 p. il. diagrs. fold. diagrs. S. pap., 50 c.
- Country Life Press, Garden City, N. Y.** Its garden, its home, its sun dial; published for the friends of Doubleday, Page & Co., Garden City, N. Y., Doubleday, Page. '13. 55 p. il. fold. plan. D. pap.  
Description of their estate, together with their industrial and artistic creeds.

**Cox, H: Jos., and Armington, J: H.** The weather and climate of Chicago. Chic., Univ. of Chic. c. 25+375 p. il. charts. tabs. O. (Geographic Soc. of Chic. bull.) \$3 n.

**Crabtree, Harold.** An elementary treatment of the theory of spinning tops and gyroscopic motion. 2d ed. N. Y., Longmans. 15+193 p. il. diagrs. figs. pls. O. \$2.25 n.

**Crooker, Jos. H.: D.D.** Shall I drink? Bost., Pilgrim. c. 10+257 p. (6½ p. bibl.) charts. D. \$1 n.

Discussion of the drink problem based on scientific investigation, with conclusions reached from study of the various methods of dealing with the liquor business.

**Cubberley, Ellwood Patterson.** State and county educational reorganization; the revised constitution and school code of the state of Asceola. N. Y., Macmillan. c. 20+257 p. forms. plans. tabs. O. (Text-book ser. in education) \$1.25 n.

Asceola is a hypothetical state, located in the upper Mississippi Valley. It has organized a strong state department of education and abolished the district system of school administration for a county-unit system. "Constitution" is intended as a basis of discussion to students of educational administration.

**Cicero, Marcus Tullius.** De finibus bonorum et malorum; with an English tr. by H. Rackham. N. Y., Macmillan. 29+512 p. S. (Loeb classical lib.) \$1.50 n.

**Curme, G: Oliver.** A first German grammar. N. Y., Oxford Univ. c. 15+282 p. il. pls. double map. D. (Oxford German ser. by Am. scholars) 90 c. n.

**Cutting lubricants.** N. Y., Industrial Press. c. 36 p. il. 8°, (Machinery's reference ser.) 25 c.

**Dante Alighieri.** Tutte le opere di Dante Alighieri; nuovamente rivedute nel testo dal E. Moore; con indice dei nomi propri e delle cose notabili compilato dal Paget Toynbee. Terza edizione, pin estesamente riveduta. [N. Y., Oxford Univ.] 10+490+8+568 p. D. \$4.75 n.

**David, Rev. W. H.** First steps in German composition. N. Y., Oxford Univ. 63 p. D. bds., 40 c. n.

**Day, Clive.** A history of commerce. New ed. N. Y., Longmans. c. '07, '14. 44+640 p. (40 p. bibl.) tabs. maps. fold. maps. (part. col.) D. \$2.

**De Campi, Anita.** The Mother Goose parade; a combination of painting book and scissors play for children's hand-made nursery borders. Chic., Reilly & Britton. c. 160 p. il. obl. 4°, bds., \$1.50.

**Del Mar, W: Arth.** Electric power conductors. 2d ed., rev. N. Y., Van Nostrand. c. '09-'13. 6+339 p. il. diagrs. tabs. D. \$2 n.

**Dickens, C:** Works. In 40 v. v. 1-6. New national ed. N. Y., Hearst's Internat. Lib. Co. il. 12°, ea., 50 c. n.; flex. leath., \$1 n.; set, \$20 n.; flex. leath., \$30 n.

**Diver, Mrs. Katherine Helen Maud.** Captain Desmond. V. C. Rev. ed., in part rewritten. N. Y., Putnam. c. 8+450 p. D. \$1.35 n.

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Pennell, Whistler.

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Genealogy of Wells Family of England and Normandy. Pub. Albert Wells.

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Ohio and Ohio State Reports; as near complete as possible; bound or unbound; old set.

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Nat'l Ency. of Amer. Biog., vol. 3.

Chambray, Russian Campaign, 1812.

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Life of John Godfrey Saxe.

Letters of John Godfrey Saxe.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.

Pyle's Robin Hood. Early impression.

A. A. Beauchamp, Winchester, Mass.

Other Worlds than Ours Schofield, 2.

Science and Health, Glover, 1875.

Christian Science Journals, vols. 1, 2, 3, or any.

Human Life Magazine, 1907, vols. 1, 2.

The Bibliopole, 1204 Broadway, N. Y. City.

Chickens Come Home to Roost, Hilles.

Water Birds, Baird.

Nomenclator Zoologicus, Scudder.

Travels, 1827, Chastellux.

Louisiana, 1880, Hennepin.

Arthur F. Bird, 22 Bedford St., Strand, London, Eng.

One Indian Sign Language, Clark, 1884.

Book Exchange, Toledo, O.

Poetry, Chicago, vol. 1, No. 1, or vol. 1.

March Hares, George Forth, London.

Father Damien, Reply to Stevenson, Hyde.

Resurrection of Peter, Reply to Schreiner, Redziwill.

Francois Villon, 1890, Mitchell.

The Boston Book Company, 83 Francis St., Fenway, Boston.

Am. Jour. Sociology, S. 1912 or vol; good price.

Brentano's, Fifth Ave. and 27th St., New York City.

Greek Studies, red cloth, small ed., Pater.

Meyer's Code, 39th ed.

Physiology of Love, P. Mantegazza.

Physiology of Sorrow, P. Mantegazza.

Physiology of Pleasure, P. Mantegazza.

Hygiene of Love, P. Mantegazza.

Pictures of Human Nature, P. Mantegazza.

The Burma Treasure, pub. by Rand McNally & Co.

Brentano's, F. and Twelfth Sts., Washington, D. C.

The Bostonians, James.

Treasures from the Poetic World, 1883, Elliott & Beazley.

Our Merchant Marine, Wells; Putnam, 1890.

Hann's Handbook of Climatology.

Prisoner of the Sea, Kingsley.

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Wilson Bulletin, Nos. 1 to 25.

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Annals of the Am. Academy of Political and Social Science, 1901 and following (vol. 17 and suppl. vol. 18 and follow).

Annual Report to the American Historical Association, 1903 and follow.

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Dunning Family, Chas. N. Sinnett.  
Great Round World (weekly), pt. 1.  
Holmes, Travelogues.  
*Scientific American*, Jan., 1908, to date.  
*Week's Progress (The)*, Jan., 1905, to end.  
Wooley, South Sea Letters.  
*American Oriental Society Jour.*, any vols.  
*Chinese Students' Monthly*, vol. 1, No. 1.  
*Eclectic Review*, vols. 56, 58, 61, 64.  
Eggleston, Transit of Civilization in 17th Century.  
Education, vols. 1-21.  
Egle's Notes and Queries, Dauphin Co., Pa., vol. 1, No. 2 to 1884 to end.  
Ewing, Art of Cookery.  
Evans, History of Madison Co., N. Y.  
Ennis, Mechanical Equipment of Industrial Works.  
Emerton, Salem Baptisms of the 18th Century.  
Ellis, Memoir of Jared Sparks.  
Elementary School Teacher, vols. 1 to 5; vol. 9 (parts 7 and 9).  
Du Mont, History of Louisiana.  
Dudley, History of Plymouth and Barnstable Cos., Mass.  
Dubose, Life of Wm. L. Yancey.  
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Douglas, Life of, Allen.  
Douglas, Life of, McConnell.  
Donallon, History of Cambridge, Mass.  
Dodsworth, History of Banking in Leading Nations, 4 vols.  
Doddridge, Notes on the Settlement and Indian Wars.  
Directory of Confed. States Senate (2d Sess., 2d Cong., Nov. 7, 1864).  
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Dewey, Interest as Related to the Will.  
De Jarnette, Speech on Monroe Doctrine.  
Decker Genealogy, Allaben.  
*De Bow's Review*, vol. 33-4, After the War ser. vol. 6-8.  
Death of Males between Ages of 20 and 80 in Mass.  
Dawson, Papers Concerning the Capture of Major Andre.  
Davis, Message of President (Nov. 7, 1864).  
Davis, Agricultural Education in Public Schools.  
Dashnell, Chronicles of the Diocese of Virginia.  
Danvers, Military and Naval Annals of.  
Dana, Memoranda of Some Descend. of R. Dana.  
Dallas, Life and Writings.  
Daily, Discourses from the Pulpit.  
Cyclopedia of Law and Procedure; vols. 32, 34-38 incl.  
Cutt, Parish Priests and Their Peoples.  
Custer Co., Nebr., Pioneer History of, Butcher.  
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Chivers, Virginia.  
Chivers, Atlanta.  
Chivers, Anything by.  
Chinese Question from Chinese Standpoint, trans. by Gibson, May, 1873.  
Child, Chemung and Schuyler Co., New York.  
Child, Essex and Caledonia Counties.  
Amer. Bible Society, Annual Repts., 19th to.  
Brett, Aboriginal Indians of British Guiana.  
*Californian Illustrated Magazine*, vol. 5, Nos. 4, 5 and 6.  
Douglas, (C.), Memorial of, 1877.  
Doughty & Parmelee, Siege of Quebec, 6 v.  
China Year Books, Any before 1913.  
Egles' Notes and Queries, Ser. 1, 2, Ser. 3, vol. 4 to, Ser. 4, v. 2 to.  
Lockman, Travels of Jesuits, 2 v.  
Annals of Congress, 1789-24, 42 vols.  
Canada and West. States; Upper and Lower Canada, etc.  
Austin, Comm. Prize of Orient.  
Brehaut, Cordon Training of Fruit Trees.  
Cooper (J. F.) Works, 32 vols.  
Dwinelle, Colonial Hist. of St. Francisco, 1864.  
Allen, Green Mountain Boys.  
Macfarlane, Geol. Railway Guide, 1890.  
Dwight, Travels in New England and New York.  
M. E. Church Jls. of Gen. Conferences, 1876, 1912.  
U. S. 10th Census, vol. 1.  
World Almanac and Encyclopedia, any vols.  
Darling, Founding and Organization of D. A. R.  
Patterson, Man Eaters of Tsavo.  
Statistical Acct. of Towns and Parishes in Connecticut, Nos. 2 and 3.  
Conn. Academy of Arts and Sciences, Mem. vol. 1.  
American Wit and Humor, 4 vols.  
Job, Wild Wings.  
Lane, Marching with Morgan.  
Lawton, Balzac.  
Palmer (J. M.), Personal Recollections, 1901.  
King, Handbook of the U. S.  
*Hunt's Merchants' Magazine*, vols. 47 and 58 to end.  
*Political Science Quarterly*, vol. 17, No. 4; vol. 20, No. 3.  
Columbia Univ. Studies in Hist., etc., any Nos.  
Jenkinson, Aaron Burr.  
New York Herald, any runs or vols.  
China Directories, any.  
**John Clark Co., Quinby Bldg., Euclid and 55th St., Cleveland, O.**  
Greely (A. W.), American Weather.  
Hann (J.), Handbook of Climatology.  
Iowa, Any Newspapers issued in.  
Mass. Historical Soc., Report for 1887.  
Penmanship, Books on.  
Williams & Packard, Gems of Penmanship.  
Western Newspapers, any runs of, before 1870.  
Clifford (C. R.), Period Furnishing.  
Barber, Connecticut Historical Collections.  
Greenwood, New Life in New Lands.  
*Magazine of Western History*, volumes 5 to end.  
Millard, Memoir of Rev. David Millard.  
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The Millwrights & Engineers' Pocket Companion, Wm. Templeton; pub. in London about 1839.

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Reports of Calif. Railroad Com., 1880-81-82-85-88-90-91-92-95-1900-'03.

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Journal of a trip to California, E. S. Ingalls, Waukegan, Ill.

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History of Railroads, 1860, H. W. Poor.  
Bankers' Magazine, old bound volumes.

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Letters of Her Mother to Elizabeth.

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Johnson, Elementa Philosophica, Phila., 1752.

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Blackford's Employer's Manual.

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Curiosa Mathematica, Lewis Carroll.  
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Cassell's History of War between France and Germany, Cassell, Petter Galpin.  
Military Memoirs of a Confederate, Alexander.  
Four Years Under Marse Robert, Neale Pub. Co.  
Memoirs of Gen'l A. T. Sherman, 2 vols., Appleton.  
Science of War, Henderson.  
Woman in White, Collins, Harpers Library ed., green cloth.

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Journal of Cutaneous Diseases, vols. 1 to 31.  
Bull. of the Geol. Soc. of America, vols. 1 to 28.  
Congress Intern. of Applied Chemistry, 1912, vol. 8.

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Audubon & Bachman, Quadrupeds of North America.  
Sue, Wandering Jew, vol. 4, illus., Cabinet ed., pub. by Dana Estes & Co., 8vo., blue cloth.  
Keats, John, Life Letters and Literary Remains of; ed. by R. M. Milner, London; pub. by Moxon, 1848; 12mo, cloth, vol. 2.

## Franklin Book Shop, 125 E. 59th St., New York.

Rimmer's Art Anatomy.  
Thompson's History of Tekeli, 1815.

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Ingersoll, Nests and Eggs, pts. 6, 7.  
Cowper's Works, Southey; vol. 6, 1853.  
Rafinesque, Medical Flora, imperfect or odd vols.  
Downing, Fruits of America; late ed., with 3 Appx.  
Plate 37, Leading Out Dogs, Williamson's O. Field Sports, London, 1807.  
Book Prices Current; odd vols.  
Cowan, Curious Facts, Hist. of Insects, Phila., 1865.

## "G. J. C.," care of Publishers' Weekly.

Clark, Walter E., Woman, Man and Poverty; Kansas City, Mo., 1902.  
James, Jesse, Jr., Jesse James, My Father. Independence, Mo., 1899.  
Smith, Francis S., Life of Josh Billings, N. Y., 1883.  
Venn, Theo. T. Manual of Proofreading. Chicago, 1897.  
Wallace, M. W., The Birth of Hercules, Chicago, 1903.

## C. Gerhardt &amp; Co., 120 E. 59th St., New York.

The Wetmore Family of America, James C. Wetmore, Albany, 1861.  
White's National Cyclopaedia of American Biography, vols. 12, 13, 14, 15.  
Ten Years of My Life, Princess Salm Salm, N. Y., 1877.  
Little Voices (Poems), George Howland, 1880.  
Cabell, Chivalry, 1st ed.  
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U. S. Dept. of Agriculture Year Book; one each, 1905-1906, 1907-1908.

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Parkman's La Salle and the Great Northwest.  
Bankroft's History of the United States, 10th vol. only.  
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Barbara's History, Amelia B. Edwards.

## Goodspeed's Book Shop, 5a Park St., Boston, Mass.

Keyes, Asa, Genealogy of the Keyes Family, 1880.  
Crawford, Laurus Crawfordiana; Memorials of the Family, Descendants of John of Va., etc.  
Molina, History of Chile, 2 vols.; Middletown, Conn., 1808.  
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 Henry, O., A Voice of the City, 1st ed.  
 Rowley, Mass., Hist. of the Early Settlers.  
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 Conrad, J., Youth, 1st ed.  
 Froissart, Ballads and other Poems, Martinsburg, W. Va., 1847.  
 Lucas, Judge D., Wreath of Eglantine, 1869.  
 Lucas, Judge D., Ballads and Madrigals, 1879; Charleston, W. Va.  
 Platt, E., Hist. of Poughkeepsie.  
 Reville, Hist. of Dogma of Deity of Christ.  
 Samuels, Forecastle to Cabin.  
 Genealogies: Folsom Family Reunion, 1st to 3d, Portland, 1911; Jewett, 1908; Osborne, 1891; Stickney, 1869; Van Kleeck, 1900.

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 Children's Hour; set.

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 Brown, Hist. of Cape Breton.  
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Sugden on Powers, 2 vols., last ed.

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 Indian captivities.  
 Dodge, Col. R. W., Our Wild Indians, etc.  
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Oldenberg, Buddha, trans., Hoey.  
 Schlagintweit, Buddhism in Tibet; ed. of plates.  
 Elliot, History of India, vols. 5 and 8.  
 Wingate, Mahdism, 1891.  
 Wylie, Chinese Researches, 1897.

## B. Herder, 17 So. Broadway, St. Louis, Mo.

Mueller, Rev. M., C. SS. R., The First and Greatest Commandment.

## The High School Book Store, 326 Temple St., Los Angeles, Cal.

Appleton's Annual Am. Enc.  
 Pacific Reporter, 1-104.  
 Hagenbeck, Beast and Man, Re-issue.  
 U. S. Catalog, 1912.

## Walter M. Hill, 831 Marshall Field Bldg., Chicago, Ill.

Hadley, Herbert S., Railroad Rate Regulation.  
 Annual Report, Chicago Board of Health, latest issue.  
 Appleton's Scientific Library, 60 vols.  
 Shaw, Bernard, Four Plays for Puritans, Chicago, 1900.  
 Kingsley, Yeast, Macmillan, 1881; Eversly ed.  
 Encyclopaedia Britannica, latest ed.

## Walter M. Hill.—Continued.

Century Atlas.  
 Bunsen, In Three Legations; London, 1909.  
 Cook, A Latin Anthology, 1909.  
 Deltwyn, Believest Thou This? Chicago.  
 Hyde, J. A., Early Medical Chicago, vol. 11 in Ferguson Historical ser.  
 Burns, Gebbie ed., 6 vols.

## Hinds &amp; Noble, 31 W. 15th St., New York City.

Hamilton's English-Greek Lexicon.

## John Howell, 107 Grant Ave., San Francisco, Cal.

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 Wandering Sketches, Maxwell S. Wood.  
 History of Sloat Monument, Edward A. Sherman.

## International Magazine Co., Elizabeth, N. J. [Cash.]

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 Forestry and Irrig., Sep., 1902.  
 Americana, vol. 3, Nos. 4, 5.  
 Appalachia, vol. 1, No. 5 to end; vol. 4, Nos. 2, 5; vol. 6, Nos. 1, 3; vol. 8, Nos. 3, 4.

## Meredith Janvier, 14 W. Hamilton St., Baltimore, Md. [Cash.]

Godfrey (J. A.), Science of Sex; 1901.  
 Hoffman (E. T. W.), Weird Tales; 1885.  
 Loti (Pierre), Romance of a Spahi.  
 Weininger, Sex of Character; 1906.  
 Conrad (Jos.), First London ed.

## E. W. Johnson 6 E. 30th St., New York.

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By SAMUEL HOPKINS ADAMS

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#### I.

Because the story itself is one of the most powerful and enthralling of recent fiction.

Here in a few words is the plot:

Hal Surtaine, new owner of the Worthington Clarion, finds the newspapers of that city dominated by the advertisers and financial interests. His determination to tell the truth about the city's condition raises a storm that threatens his ruin. All the forces of conservatism and corruption unite to destroy him. Undaunted he determines to fight to the end. Can he win?

That is the theme of "The Clarion." It is the story of a battle for ideals, a fight to a finish against overwhelming odds, with no quarter asked or given. Etched against a background of tangled interests and stormy passions the characters play their parts in this drama of civic warfare, living men and women. Swift, exhilarating, tingling with vitality, the story sweeps along to a climax that is a masterpiece of dramatic power.

"The Clarion" is more than a novel. It is an epitome of a nation-wide struggle; a graphic, racy picture of the battle between the old order and the new conscience that is remoulding our public life. It is a story told with utter sincerity, nothing exaggerated, nothing suppressed, the whole irradiated with the spirit of hope and high purpose.

(REASON NUMBER II. NEXT WEEK)

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